

real estate wholesaling bible pdf

real estate wholesaling bible pdf is a highly sought-after resource for investors and aspiring wholesalers looking to master the fundamentals of real estate wholesaling. This comprehensive guide provides detailed strategies, step-by-step processes, and insider tips that can help beginners and seasoned professionals alike navigate the complexities of the real estate market. The real estate wholesaling bible pdf covers essential topics such as finding motivated sellers, marketing properties, negotiating deals, and closing contracts efficiently. It serves as both an educational tool and a practical manual for those aiming to build a profitable wholesaling business. Throughout this article, key aspects of the real estate wholesaling bible pdf will be explored, including its contents, benefits, and how it can be leveraged for success. Additionally, the article will examine common challenges in wholesaling and how this guide addresses them effectively.

- Understanding the Real Estate Wholesaling Bible PDF
- Key Components of the Real Estate Wholesaling Bible PDF
- Benefits of Using the Real Estate Wholesaling Bible PDF
- How to Use the Real Estate Wholesaling Bible PDF Effectively
- Common Challenges in Real Estate Wholesaling and Solutions

Understanding the Real Estate Wholesaling Bible PDF

The real estate wholesaling bible pdf is a comprehensive digital manual designed to educate individuals about the wholesaling process in real estate investing. Wholesaling involves contracting properties at below-market prices and then assigning or selling those contracts to other investors for a profit. This bible offers foundational knowledge, practical advice, and detailed instructions on how to identify and secure profitable deals without the need for significant capital or credit.

What Is Included in the Real Estate Wholesaling Bible PDF?

This guide typically includes a variety of topics such as market analysis, lead generation techniques, negotiation tactics, legal considerations, and contract management. It also provides templates for contracts, letters, and marketing materials that wholesalers can customize for their business needs. The content is structured to facilitate learning in a step-by-step manner, making it accessible to those who are new to real estate investing.

Who Should Use the Real Estate Wholesaling Bible PDF?

The real estate wholesaling bible pdf is ideal for aspiring real estate investors, individuals looking for alternative income streams, and even experienced wholesalers seeking to refine their skills. It is

especially beneficial for those who want to enter real estate without the risks associated with purchasing properties outright.

Key Components of the Real Estate Wholesaling Bible PDF

The effectiveness of the real estate wholesaling bible pdf lies in its comprehensive coverage of essential wholesaling elements. Each component is designed to equip readers with the knowledge and tools required to succeed in the competitive real estate market.

Lead Generation Strategies

One of the foundational components is lead generation, which focuses on identifying motivated sellers who are willing to sell properties at discounted prices. The bible outlines methods such as direct mail campaigns, driving for dollars, online marketing, and networking to build a robust lead pipeline.

Negotiation and Contracting

Negotiation skills are critical in wholesaling. The guide provides techniques for effective communication and deal structuring to ensure favorable terms. It also explains the legal aspects of contracts, including assignment contracts and purchase agreements, ensuring wholesalers stay compliant with real estate laws.

Marketing and Buyer List Development

Marketing plays a pivotal role in wholesaling success. The bible details how to develop a buyer's list, market contracts to investors, and close deals quickly. It covers digital marketing tactics, email campaigns, and networking events to help wholesalers connect with potential buyers efficiently.

Financial Management and Scaling

Beyond finding and closing deals, the bible addresses financial management, including profit tracking and reinvestment strategies. It also discusses how to scale a wholesaling business by automating processes and expanding lead generation efforts.

Benefits of Using the Real Estate Wholesaling Bible PDF

Using the real estate wholesaling bible pdf offers numerous advantages that can significantly improve an investor's chances of success. It provides both theoretical knowledge and practical applications tailored to real-world scenarios.

Comprehensive Education in One Resource

The bible consolidates vast information into a single, easy-to-navigate document. This saves time and effort compared to sourcing information from multiple channels or trial-and-error learning.

Step-by-Step Guidance

Clear instructions and actionable steps enable readers to follow a proven path from lead generation to deal closing. This structured approach reduces confusion and helps maintain focus on critical milestones.

Access to Templates and Tools

Readers gain access to ready-made templates for contracts, marketing materials, and communication scripts. These resources streamline business operations and ensure professionalism in all dealings.

Cost-Effective Learning

The real estate wholesaling bible pdf is often available at a fraction of the cost of in-person seminars or coaching programs, making it an affordable option for beginners.

How to Use the Real Estate Wholesaling Bible PDF Effectively

Maximizing the benefits of the real estate wholesaling bible pdf requires a strategic approach to studying and implementation. The following methods can enhance learning outcomes and practical application.

Set Clear Goals and Timelines

Establish specific objectives such as the number of deals to close or leads to generate within a set timeframe. This creates accountability and keeps progress on track.

Apply Lessons to Real-World Situations

Practice concepts by engaging with local real estate markets, networking with investors, and testing marketing strategies. Real-world application reinforces theoretical knowledge.

Utilize Provided Tools and Templates

Customize and use the templates included in the bible to reduce setup time and improve

professionalism. This also helps maintain consistency in communications and contracts.

Continuously Update Knowledge

Real estate markets evolve, so supplementing the bible with current market data and trends is essential. Staying informed ensures strategies remain effective and compliant.

Common Challenges in Real Estate Wholesaling and Solutions

While the real estate wholesaling bible pdf provides extensive guidance, wholesalers often face challenges that require additional strategies and problem-solving skills.

Finding Motivated Sellers

Locating sellers willing to accept below-market offers can be difficult. The bible recommends multiple lead generation methods and emphasizes persistence and creativity in outreach.

Legal and Contractual Issues

Misunderstanding contracts or local laws can result in disputes. The bible's legal guidance and templates help mitigate these risks, but consulting with a real estate attorney is advisable for complex situations.

Building a Buyer's List

Without a reliable network of investors, closing deals is challenging. Strategies for networking, marketing, and attending real estate events detailed in the bible help wholesalers build and maintain a strong buyer's list.

Managing Cash Flow and Finances

Wholesalers must manage finances carefully to sustain operations. The bible's section on financial management offers budgeting tips and advice on reinvesting profits to scale the business.

Overcoming Market Competition

The wholesaling market can be competitive. The bible encourages differentiation through superior marketing, relationship building, and offering value-added services to stand out from competitors.

- Persistence in lead generation
- Thorough understanding of contracts
- Building and nurturing buyer relationships
- Effective financial planning
- Continuous learning and adaptation

Frequently Asked Questions

What is the 'Real Estate Wholesaling Bible' PDF?

The 'Real Estate Wholesaling Bible' PDF is a digital version of a comprehensive guidebook that teaches the fundamentals and strategies of real estate wholesaling, helping beginners and investors understand how to find, contract, and sell properties for profit.

Is the 'Real Estate Wholesaling Bible' PDF available for free?

While some websites may offer free versions, the official 'Real Estate Wholesaling Bible' PDF is typically sold by the author or publisher. It's important to obtain it from legitimate sources to ensure you receive the complete and accurate material.

What topics are covered in the 'Real Estate Wholesaling Bible' PDF?

The PDF covers topics such as finding motivated sellers, evaluating properties, negotiating contracts, building a buyers list, legal considerations, marketing strategies, and closing deals in real estate wholesaling.

How can the 'Real Estate Wholesaling Bible' PDF help beginners?

The guide provides step-by-step instructions, practical tips, and real-world examples that help beginners understand the wholesaling process, avoid common pitfalls, and effectively start their real estate wholesaling business.

Are there updated versions of the 'Real Estate Wholesaling Bible' PDF?

Authors often update the book to reflect current market trends and legal changes. It's recommended to check the publisher's website or official sources for the latest edition or updated PDF versions.

Can I use the 'Real Estate Wholesaling Bible' PDF as my sole resource for wholesaling?

While the book is comprehensive, it's beneficial to supplement it with additional resources such as local real estate laws, networking with professionals, and practical experience to achieve the best results in wholesaling.

Is the 'Real Estate Wholesaling Bible' PDF suitable for experienced investors?

Yes, experienced investors can also benefit from the book as it offers advanced strategies and insights that can refine their wholesaling techniques and improve deal flow and profitability.

Where can I legally download the 'Real Estate Wholesaling Bible' PDF?

You can legally download or purchase the PDF from the author's official website, reputable online bookstores, or platforms like Amazon Kindle, ensuring you get a legitimate and complete copy.

What are the key benefits of reading the 'Real Estate Wholesaling Bible' PDF?

Key benefits include gaining a clear understanding of wholesaling processes, learning how to identify profitable deals, mastering negotiation skills, building a strong buyers list, and increasing the chances of success in real estate wholesaling.

Additional Resources

1. The Real Estate Wholesaling Bible: The Fastest, Easiest Way to Get Started in Real Estate Investing

This comprehensive guide covers the fundamentals of real estate wholesaling, providing step-by-step instructions for beginners. It emphasizes strategies to find motivated sellers, negotiate deals, and assign contracts effectively. The book also explores legal considerations and marketing techniques to build a successful wholesaling business.

2. Wholesaling Real Estate: A Beginner's Guide to Making Money with No Money

Designed for newcomers, this book breaks down the wholesaling process into simple, actionable steps. Readers learn how to identify profitable properties, connect with buyers, and close deals without using their own capital. It also offers tips on building a network and avoiding common pitfalls in the wholesaling industry.

3. Mastering Real Estate Wholesaling: Proven Strategies to Build Wealth Quickly

This title dives deeper into advanced wholesaling tactics that help investors scale their business. It includes detailed marketing plans, negotiation techniques, and contract management tips. The book highlights real-life case studies to illustrate how to overcome challenges and maximize profits.

4. The Ultimate Guide to Real Estate Wholesaling: From Lead Generation to Closing

Covering the entire wholesaling process, this guide focuses on generating high-quality leads and

maintaining strong buyer relationships. It explains how to analyze market trends, structure deals, and handle legal documentation efficiently. Readers gain insights into building a sustainable wholesaling enterprise.

5. Real Estate Wholesaling for Beginners: How to Flip Properties Without Cash or Credit

This practical manual is perfect for those with limited resources interested in real estate wholesaling. It outlines creative financing methods, contract assignment strategies, and marketing approaches tailored for beginners. The book emphasizes building confidence and establishing credibility in the real estate market.

6. The Wholesaler's Playbook: Winning Strategies for Real Estate Investors

Focused on strategic planning, this book offers a playbook of techniques for finding, evaluating, and closing wholesale deals. It discusses building a reliable team, leveraging technology, and scaling operations for long-term success. The author shares insights from years of experience in competitive real estate markets.

7. Real Estate Wholesaling Made Simple: A Step-by-Step Guide to Profitable Deals

This easy-to-follow guide breaks down the wholesaling process into manageable steps, ideal for first-time investors. It covers property research, marketing to sellers, and contract assignments in clear language. The book also addresses common mistakes and how to avoid them to ensure smooth transactions.

8. The Complete Real Estate Wholesaling Course: From Novice to Pro

Structured like a course, this book provides lessons on every aspect of wholesaling, from market analysis to closing techniques. It includes exercises and checklists to reinforce learning and track progress. Readers are equipped with tools to transition from beginners to professional wholesalers confidently.

9. Wholesaling Real Estate Like a Pro: Insider Tips and Tricks for Maximum Profit

Offering insider knowledge, this book reveals lesser-known strategies to gain a competitive edge in wholesaling. It discusses negotiation secrets, marketing hacks, and how to build a strong buyer's list. The content is tailored for investors seeking to refine their skills and increase deal flow efficiently.

[Real Estate Wholesaling Bible Pdf](#)

The Real Estate Wholesaling Bible: Your Guide to Profitable Property Flipping

This ebook delves into the lucrative world of real estate wholesaling, providing a step-by-step guide to mastering this investment strategy and building significant wealth. We'll explore everything from finding distressed properties to negotiating contracts and closing deals, equipping you with the knowledge and strategies to succeed in this competitive market.

The Real Estate Wholesaling Bible PDF: A Comprehensive Guide

By: Expert Investor Solutions

Contents:

Introduction: Understanding Real Estate Wholesaling
Chapter 1: Finding Motivated Sellers: Locating Distressed Properties
Chapter 2: Analyzing Properties: Evaluating Potential Deals
Chapter 3: Negotiating and Mastering Contracts: Securing Wholesale Contracts
Chapter 4: Marketing Your Wholesale Deals: Reaching Potential Buyers
Chapter 5: Legal and Financial Aspects: Navigating the Legal Landscape
Chapter 6: Building Your Team: Assembling a Network of Professionals
Chapter 7: Scaling Your Business: Growing Your Wholesale Operations
Chapter 8: Avoiding Common Mistakes: Pitfalls to Watch Out For
Conclusion: Your Path to Wholesale Success

Detailed Breakdown of Contents:

Introduction: This section lays the foundation by defining real estate wholesaling, explaining its advantages and disadvantages, outlining the potential for profit, and setting expectations for the reader. It establishes the overall context and purpose of the guide.

Chapter 1: Finding Motivated Sellers: This chapter details various strategies for identifying homeowners facing financial hardship or urgent situations, including utilizing online resources, direct mail marketing, networking with real estate professionals, and attending foreclosure auctions. It focuses on effective prospecting techniques.

Chapter 2: Analyzing Properties: This chapter covers the crucial aspect of property valuation, teaching readers how to conduct thorough market research, assess repair costs (ARV - After Repair Value), and calculate potential profit margins. It emphasizes the importance of accurate assessment before committing to a deal.

Chapter 3: Negotiating and Mastering Contracts: This chapter dives into the art of negotiation, providing practical tips and techniques for securing wholesale contracts at favorable prices. It covers contract language, understanding legal obligations, and avoiding potential pitfalls. This also includes examples of successful contracts.

Chapter 4: Marketing Your Wholesale Deals: This chapter explores different marketing channels to reach potential buyers, including using online platforms, networking with cash buyers, and leveraging real estate investor groups. It emphasizes the importance of creating compelling marketing materials.

Chapter 5: Legal and Financial Aspects: This chapter addresses the legal and financial considerations, including understanding relevant laws and regulations, securing financing options, and managing taxes. It aims to demystify the legal complexities of real estate transactions.

Chapter 6: Building Your Team: This chapter stresses the value of collaboration, guiding readers on how to build a strong network of professionals, such as real estate attorneys, inspectors, and contractors, essential for successful deal closure. It highlights the importance of building trusting

relationships.

Chapter 7: Scaling Your Business: This section provides strategies for expanding wholesale operations, including recruiting additional team members, diversifying marketing efforts, and improving operational efficiency. It focuses on the long-term growth and sustainability of the business.

Chapter 8: Avoiding Common Mistakes: This chapter acts as a preventative measure, addressing common pitfalls such as overpaying for properties, underestimating repair costs, and neglecting due diligence. It provides real-world examples of mistakes to avoid.

Conclusion: This concluding section summarizes key takeaways, reiterates the potential for success in real estate wholesaling, and provides encouragement for readers to start their journey. It offers actionable steps for the next stages.

Recent Research and Practical Tips

Recent research highlights the increasing popularity of real estate wholesaling, fueled by the rise of online marketing tools and a growing number of distressed properties. However, success also requires detailed market analysis, accurate property valuation, and effective negotiation skills. Practical tips include leveraging social media for lead generation, utilizing free online tools for property analysis (like Zillow, Redfin), and building strong relationships with cash buyers. Furthermore, constantly monitoring market trends and adapting strategies are crucial for sustained success.

Keyword Optimization for SEO

The following keywords are strategically incorporated throughout the ebook to maximize its search engine visibility:

Real estate wholesaling
Wholesale real estate
Real estate wholesaling for beginners
Real estate wholesaling course
Real estate wholesaling business plan
Real estate wholesaling contracts
Finding motivated sellers
Analyzing real estate deals
Negotiating real estate contracts
Marketing wholesale real estate
Real estate wholesaling tips
Real estate wholesaling mistakes
Real estate wholesaling success

FAQs

1. What is real estate wholesaling? Real estate wholesaling involves finding distressed properties, assigning the purchase contract to a cash buyer, and earning a profit from the assignment fee.
2. How much money do I need to start wholesaling? Ideally, you need enough capital for marketing and due diligence, potentially under \$1000 but more can increase your reach.
3. What are the biggest challenges in real estate wholesaling? Finding motivated sellers, accurately assessing property value, and securing favorable contracts are major challenges.
4. How do I find motivated sellers? Utilize direct mail, online resources, networking, and attending foreclosure auctions.
5. What legal documents are involved in wholesaling? Assignment of contract agreements are the primary legal document.
6. Do I need a real estate license to wholesale? In most jurisdictions, you don't need a license if you're assigning contracts; however, consult your local regulations.
7. How can I scale my wholesaling business? Focus on systems, hire staff when necessary, and continually refine your marketing strategy.
8. What are common mistakes to avoid? Overpaying for properties, underestimating repair costs, and neglecting due diligence.
9. Where can I learn more about real estate wholesaling? This ebook is a great start! Consult online resources, books, and courses for additional education.

Related Articles:

1. Mastering Real Estate Contract Negotiation: This article provides advanced techniques for negotiating favorable terms in wholesale contracts.
2. The Ultimate Guide to Real Estate Market Analysis: Learn how to conduct thorough market research to assess property value accurately.
3. Building Your Dream Real Estate Team: Discover how to assemble a reliable network of professionals for successful deal closures.
4. Social Media Marketing for Real Estate Wholesalers: This article explores social media strategies for finding motivated sellers and buyers.
5. Financial Strategies for Real Estate Wholesaling: Learn effective methods for managing finances and securing funding.

6. Legal Pitfalls to Avoid in Real Estate Wholesaling: Understand the legal complexities of wholesale transactions and minimize potential risks.
7. Effective Direct Mail Campaigns for Finding Motivated Sellers: This article provides practical tips on creating and implementing successful direct mail marketing campaigns.
8. Scaling Your Real Estate Wholesaling Business to Six Figures: Learn advanced strategies for achieving substantial income from wholesaling.
9. Real Estate Wholesaling Case Studies: Successes and Failures: Examine real-world examples of successful and unsuccessful wholesale deals to learn from others' experiences.

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real estate wholesaling bible pdf: The Wholesaling Blueprint Luke Weber, 2020-07-27 This is the book you have been looking for! Forget all the fluff books out there with amazing titles but limited information, this is truly a blueprint on how to wholesale real estate in any market! This is your textbook, your master class on how to wholesale real estate. The Wholesaling Blueprint is your guide to the art of finding properties, getting them under contract and then assigning your interest in that contract to a final buyer and collecting a fee for your services. These fees can range from a few hundred dollars to well over \$100,000 per property! Within The Wholesaling Blueprint are the detailed how's, when's, why's and what's of this business and they include everything from where to find properties, how to negotiate them, actual contracts to use, how to find buyers and how to grow your business into a profit machine. Since 2003 Luke Weber has been successfully investing in real estate and within these pages he is giving you the blueprint on how to start, manage and profit by wholesaling real estate. Tired of seeing so many people try and fail or never take action, he has documented what he does in his business day in and day out so you can reach your goals and profit in the art of wholesaling real estate.

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most profitable ways to flip paper in the real estate market. Moving along a strategic step at a time, *The Art of Wholesaling Properties* explains how to make offers that actually get accepted; find hidden, motivated sellers; use a real estate agent to find gold mines through the MLS; build a strong list of cash buyers; negotiate with sellers using proven and tested scripts; assign or double close on properties; master the A-B, B-C transaction; deploy a team and put the business on autopilot; and achieve financial freedom without using cash or credit! If you find the prospects of making money exciting, if you get the feeling there is wealth hidden in the real estate market in your community, and if you desire to learn demonstrably successful techniques to apply in your own ventures, then *The Art of Wholesaling Properties: How to Buy and Sell Real Estate without Cash or Credit* will give you the guidance and education you need to begin wholesaling homes and generating profits without using your own cash or credit.

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real estate wholesaling bible pdf: [The Beginner's Guide To Wholesaling Real Estate: : A Step-By-Step System For Wholesale Real Estate Investing](#) Jeff Leighton, 2019-12-04 If you've ever wanted to get started in real estate investing, then wholesaling is the fastest path to becoming a real estate investor. This action-packed guide to flipping houses takes the guesswork out of wholesaling and gives you a step by step plan to start successfully flipping deals and making money.

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lenders to fund your deal Fix Deals:how to run a rehab with a proven system without lifting a hammer, identify A+ licensed and insured contractors at wholesale pricing, and what to focus on to maximize your profit Flip Deals:how to properly price, stage, and add the sizzle features to get properties sold within weeks of listing the property by properly analyzing comparables and staging the rehab properly The proven techniques Paul shares work in any location, in any market. If you're ready to get in the game, The Real Estate Rehab Investing Bible teaches you how to play.

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real estate wholesaling bible pdf: Out Of Control Kevin Kelly, 2009-04-30 Out of Control chronicles the dawn of a new era in which the machines and systems that drive our economy are so complex and autonomous as to be indistinguishable from living things.

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real estate wholesaling bible pdf: **Wholesaling Real Estate** Brent Driscoll, 2014-12-21 Do you want to invest in real estate but lack the capitol? Are you looking for real estate investments that are lower risk? Are you willing to put in a little sweat equity? The truth is, real estate wholesaling can be a fun and exciting venture. Want more information? Read the beginners guide Wholesaling Real estate. Wholesaling Real Estate:: Low Risk, High Rewards Real Estate Investing You have always dreamed and talked about getting into real estate but you have been waiting for the right time, waiting for enough money, for the right market, and the right deal. With Wholesaling Real estate wait no longer. The name of the game is marketing to find the right deal and the right opportunity. DISCOVER: Methods to Creating a Successful Real Estate Wholesaling Business In Wholesaling Real Estate: A Beginners Guide, you'll discover how to create systems for finding the deals that can help you bank thousands of dollars per transaction. Not only will you learn the basics, you'll also discover a wide range of advanced tools and tactics. You will learn: - Income Potential of Real Estate Wholesaling - - Finding Sellers - - How to Find Buyers - - Using Bandit Signs to Find Real Estate Deals - - Using Yellow Letters for Wholesaling Real Estate - - Making offers and Overcoming Fear of Rejection - - Evaluating Your Wholesale Deal - - Getting Paid Real estate is one of the fastest ways to become wealthy. All you need is an action plan for getting started. With Wholesaling Real Estate, you get that blueprint.

real estate wholesaling bible pdf: **100 Questions Every First-Time Home Buyer Should Ask, Fourth Edition** Ilyce R. Glink, 2018-02-13 From the most trusted name in real estate, a new and fully updated edition of the indispensable guide that helps first-time buyers land the home of their dreams What does location, location, location really mean? How do I decide what to offer on a house? What exactly is the closing? Buying a home is one of the most important decisions in any person's life. It will be the place where you plant your roots, come home after a long day, raise a

family, or make a successful investment. But how, with everything from student loans and an uncertain marketplace stacked against you, do you get to that idyllic future? In *100 Questions Every First-Time Home Buyer Should Ask*, Ilyce Glink, one of the most trusted names in real estate, answers all of your questions about home buying--and some you didn't know you had--and takes you on a personal journey from open houses to moving day. Weaving together advice from top brokers around the country with illustrative stories and her own unparalleled expertise, *100 Questions* is a one-stop shop to getting the home of your dreams.

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anthropology. Tsing's masterful weaving of ethnography and theory, as well as her humor and lucidity, allow for an extraordinary reading experience for students, scholars, and anyone interested in the complexities of culture. Engaging Meratus in wider conversations involving Indonesian bureaucrats, family planners, experts in international development, Javanese soldiers, American and French feminists, Asian-Americans, right-to-life advocates, and Western intellectuals, Tsing looks not for consensus and coherence in Meratus culture but rather allows individual Meratus men and women to return our gaze. Bearing the fruit from the lively contemporary conversations between anthropology and cultural studies, *In the Realm of the Diamond Queen* will prove to be a model for thinking and writing about gender, power, and the politics of identity.

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structures and institutions. From the outset, the Fijian Administration was criticised as paternalistic and stifling of individualism. But for all its problems it sustained, at least until World War II, a vigorously autonomous and peaceful social and political world in quite affluent subsistence — underpinning the celebrated exuberance of the culture exploited by the travel industry ever since.

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author, senior telecom analyst and industry insider, lays out, in all of the gory details, how America paid over \$400 billion to be the first fully fiber optic-based nation yet ended up 27th in the world for high-speed Internet (40th in upload speeds). But this is only a part of this story. With over four million people filing with the FCC to 'Free the Net', one thing is abundantly clear -- customers know something is terribly wrong. Every time you pay your bills you notice that the price of your services keeps going up, you don't have a serious choice for Internet (ISP), broadband or cable service, much less competitors fighting for your business, or maybe you can't even get very fast broadband service. Worse, over the last few years, America's ISPs and cable companies have been rated the most hated companies in America. While Net Neutrality concerns (detailed in Broken Promises) are important, the actions are only a first step and will most likely be tied up in court for the next few years. More importantly, it does not resolve most of the customer issues and there is nothing else on the horizon that will fix what's broken. Broken Promises documents the massive overcharging and failure to properly upgrade the networks, the deceptive billing practices, the harms caused from a lack of competition, the gaming and manipulating of the regulatory system, from the states to the FCC, and exposes the companies' primary strategy: How much can we get away with? There has been little, if any, regard for the customers they serve.--From <http://newnetworks.com/bookbrokenpromises/> --(viewed on June 12, 2015).

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